Representing a revolutionary paradigm shift in how infrastructure and computing power are delivered, virtualization involves much more than the replacement of physical IT assets with a virtual environment; it involves the transformation of business processes as well as the IT environment to maximize the measurable benefits and sustainable efficiencies that virtualization can bring: operational, cost-base, management and environmental efficiencies.

At Virtustream®, we offer a suite of transformation solutions ranging from initial adoption strategy to virtualization transformation to cloud solutions to ensure that you are able to maximize and maintain the benefits from your virtualization investments.

Our Cloud Advisory Services deliver enterprise-class cloud solutions. We provide the tools and work with you to align your operational procedures with your new solutions framework to achieve optimal business results. The Virtustream Advisor is our proprietary data collection and analysis tool through which we can profile a client’s application workloads and translate the results into cloud-based resource requirements. This ensures an optimized and tailored resource model. The comprehensive report generated by the Advisor tool provides value to our clients regardless of whether they are electing to build a private virtualized cloud environment or comparing the ROI of their environment against a cloud solution.

Virtualization and cloud is about much more than consolidation; by addressing an organization's information needs and systems from a holistic perspective, this IT delivery model represents a fundamental - and transformational - change in the way that mission critical information systems are delivered.

**Put Virtustream®’s Advisor to Work For You**

- If you are a business going through an RFP process, the Advisor can help you to determine your resource needs and provide you with a comprehensive template for generating a clear and concise document ready for distribution to potential vendors.

- If you are a business that has not realized the expected ROI from your virtualized infrastructure, the Advisor Service can help you tune and optimize existing environments.

- If you are new to virtualization and cloud computing and need to make a business case for these solutions, the Advisor Service can deliver the TCO and ROI metrics needed to support critical decisions.

- If you are preparing a Disaster Recovery Strategy, the Advisor Service can help to produce an optimal plan – whether you are running a purely physical infrastructure, a virtual infrastructure, or a mixed environment.

- If your existing virtual infrastructure hardware is reaching end of life, the Virtustream Advisor can help you map out an upgrade strategy, including ROI analysis compared to cloud offerings.

- If you are currently partnered with a data center on physical servers, the Advisor Service can help with an evaluation of the cloud, and with Disaster Recovery Strategies that may improve upon those offered by your current vendor, perhaps even at a lower cost.

www.virtustream.com
Virtustream’s Suite of Cloud Advisory Services include:

- Cloud Adoption Strategies
- Virtustream Advisor
- Private Cloud Integration Services
- Operational Readiness
- SaaS Selection & Integration

Cloud Adoption Strategies

Whether on-site or hosted, Virtustream provides the full spectrum of infrastructure options including private, public or hosted. Leveraging our industry expertise, we successfully transition businesses through the cloud adoption process. Guided by our customized roadmap, clients discover the tactical and strategic specifics of how to adopt cloud services at their own pace - rather than embracing radical decisions, which may be potentially disruptive to their business.

Virtustream Advisor

To more quickly and economically realize the benefits of moving into the cloud, clients draw on our deep experience in developing and delivering transformation services and our tranformational tools. The Virtustream Advisor, is an integrated suite of software tools and professional services. It leverages more than nine years of statistics, collected from the work done with our clients in converting physical infrastructure into virtual resources. We then combine this data with patent-pending algorithms, which are specifically developed to optimize the client’s workload balances so that their workloads run more efficiently.

Private Cloud Integration Services

Every business’ infrastructure is inherently different because of three factors: the applications and workloads they are running, their geographical spread, and the physical infrastructure supporting the IT environment. Virtustream’s Private Cloud Integration Services provide cloud design and architecture solutions designed to help clients maximize the use of shared pools of resources. For instance, we have the ability to build completely private internal pools of resources for sharing in test and development environments, and/or construct a dedicated environment specifically for production. Similarly, we can create custom roadmaps with the design and architecture that enable businesses to take advantage of both SaaS-based applications and PaaS-based development, as well as specific infrastructure solutions that facilitate the process of moving workloads into a more efficient cloud-based environment.

Operational Readiness

When making the transition from a physical to a virtual environment, there are often difficulties aligning certain types of IT processes and service management principles with the new infrastructure. Case in point: Keeping track of virtual assets is much more challenging than keeping track of physical ones. Virtustream offers a full suite of services to help businesses easily identify what will be different in a virtual or cloud environment. Guidance is provided so that organizations can adjust their IT processes and compliance procedures to ensure their effectiveness in this infrastructure.

SaaS Selection & Integration

At Virtustream, we pride ourselves on our accountability and stand behind the designs and architectural services we recommend to our clients. In today's marketplace, best-of-breed solutions evolve on a monthly basis. The result: businesses have a difficult time keeping current on product updates and changes - even ones that have existed in their environment for years. Our consultants are rigorously trained in all technologies that we support, which means their skill sets and knowledge allows them to easily keep abreast of the evolving product landscape.

Virtualization dramatically improves the efficiency and availability of resources and applications within an organization - typically reducing costs by 40-50%.